

From: MYRNA SHEPRO [mailto:MYRNA.SHEPRO@Longandfoster.com]
Sent: Saturday, July 18, 2009 7:27 AM
To: Rosellen Stephens
Cc: Kelly Allen
Subject: 2009 Top Ten Agents

Hi Rosellen,

I just wanted to pass this along to you and Andrew. We just received the first half of 2009 top 10 listing agents and I came in #10 out of over 100 agents in my office.

Please tell Andrew for me that I have reached my listing goals for this year and I am now working on my goals for next year, and this is all due to Andrew and my great coach, Kelly. It is amazing since I have only been in Andrew's program for the last 15 months and although I have been an agent for over 20 years, I transferred from California and had to build my business from the bottom, here in Northern Virginia.

Also, of all my listings, I only have one active, everyone else is under contract. Now, I just have to get everyone closed, and work on next years goals. Thank you Rosellen for all your understanding and help.

Also please relay to Andrew my gratitude for his training and guidance this past year, since I could not have done this without his help, and please schedule more training sessions here in Northern Virginia.

Thank you,
Myrna

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