

July 9, 2010

Dear Andrew,

I want to tell you about my week and thank you for your constant guidance, help, and encouragement for WOW, the past three years!

While others say the market is down and slow; this week I have taken 6 new listings, received multiple offers on a listing and am receiving another offer on another property this morning. Because you have taught me to hold fast to my standards, I have turned down a listing this week because of price.

I turned to you once again when the multiple offer situation was stuck. You told me exactly what to say. I did what you said even though I was afraid, and low and behold within 8 hours it was worked out!!! NQA (Never Question Andrew)

Your help with hiring my new assistant, which by the way was above and beyond any expectation of a coach and mentor, is working out beautifully and I know that my business will continue to grow and improve. I have confidence in myself now because I know you are there and you've got my back. No matter what comes my way, you have already been there and you care enough about my business to guide me right through every situation!!!

Each day I focus on keeping it simple "The Lacey Way" by looking for one person to help, following to my daily schedule and working on improvement vs. perfection.

Devoted,

Dianne Bryant
Atlanta, GA