

December 2, 2009

Boss Man,

Eight months ago I listed an office building in Atlanta. I prospected and set the appointment from an expired listing. Because of your presentation technique I was out the door with a signed agreement in 20 minutes.

After two months the seller informed me the bank was foreclosing on the property and the process was already in motion when I took the listing. I thought my time was wasted until the bank called me and told me to continue marketing the property at their loan value.

The property went under contract in 90 days. The buyer closed 45 days later for \$1,250,000 without any representation. I was happy to negotiate with myself.

Without your program, I would not have prospected...gone on the appointment...signed the listing...negotiated the contract and...closed the deal with a 4% fee.

THANK YOU ANDREW!! YOU **HAVE** CHANGED MY LIFE!!

Del Creviston,  
Atlanta, Georgia