

From: Bill Mullins

To: rosellen@andrewlaceytraining.com ; andrew@andrewlaceytraining.com

Sent: Tue, July 14, 2009 10:38 AM

Subject: RESULTS

Hello Andrew! Just wanted to give you an update on activity in our office! Since you were here about a month ago for your training our office has really taken off----69 listings for the month of June. It was the best listing month we have had since the hot 2005 market. Yesterday was extraordinary, 10 residential listings in one day!!

Also should add we had 69 closed transaction sides for the month of June. We currently (as of the 14th) have 44 sales in process for July, 26 for August and 11 for September. As you say in your training "if you have the listings, the sales will follow!! I only wish you had come six months earlier! The positive attitude of the office is the best it has been since the spring of 2008! Thank you and looking forward to your next trip to Knoxville!

Bill

**Bill Mullins -
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