

Andrew,

The last month has been phenomenal. I can barely keep track of what's going under contract and how many listings I've taken. In May I put 12 homes under contract and took 8 listings. I'm negotiating 2 offers right now.

As out of whack as everything is with the market, the economy, GM, whatever, I'm more in control of my business than ever before. Thank you for keeping me on track and kicking me in the butt when I needed it.

In the last 18-24 months of working this business the right way it is rewarding me unbelievable returns by way of closings, control, and not having that feeling of desperation. At this rate, I will definitely double last year's production.

Thank you,

Alan Swartzentruber